

Jim Calvert

Principal

Atlanta

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Jim guides clients through discovery in all types of matters. By maintaining big-picture perspective while focusing on each case's unique circumstances, Jim helps clients successfully navigate an electronic discovery landscape characterized by rapidly changing technology and evolving legal frameworks.

OVERVIEW

Jim consults with case teams and external clients to develop strategies and matter-specific discovery plans for a wide array of litigation matters in state and federal courts, as well as arbitrations, governmental investigations, and regulatory proceedings.

Jim advises clients on all phases of discovery, negotiates discovery agreements, and advocates for clients involved in discovery disputes. He has managed the discovery process on a variety of matters including construction litigation, antitrust and other regulatory approval proceedings, SEC and DOJ investigations, commercial litigation, trade secret litigation, and patent infringement claims. Jim has represented clients in a wide range of industries, including energy, construction, technology, manufacturing, and financial services.

As a Principal with Troutman eMerge, a wholly owned subsidiary of the firm that provides end-to-end, integrated discovery services, Jim leads attorneys and technologists in developing, testing, and implementing technology solutions to increase accuracy and efficiency in eDiscovery practice. He is a leader in the use of artificial intelligence technology, including Generative AI, predictive coding, and continuous active learning, and was recognized as a 2024 AI Visionary by Relativity.

Jim also advises clients and develops strategies to address conflicts between international data protection regimes such as the GDPR and U.S. discovery obligations. He has negotiated and implemented data transfer agreements and standard contractual clauses (SCCs) for clients, implemented cross-border data collection and production workflows to address these challenges, and advocated for clients in motion practice on these issues.

Jim has experience overseeing discovery in large-scale multiparty matters, in which he has utilized predictive coding and other advanced analytics to help reduce the burdens and costs associated with manual review of ESI. He uses information learned throughout earlier phases of discovery to assist case teams preparing for depositions and trial. He also takes 30(b)(6) depositions on discovery topics and uses the knowledge gained to advocate for his clients.

Before Jim focused on eDiscovery, his practice included antitrust and trade regulation and commercial litigation.

REPRESENTATIVE MATTERS

- Negotiated and drafted discovery protocols allowing for efficient and effective discovery in complex construction, environmental, and commercial litigation matters.
- Prepared data transfer agreements and developed data collection, processing, filtering, and production workflows for multiple clients facing cross-border discovery challenges due to obligations under the GDPR and other data protection regimes.
- Deposed opposing party's records custodian in a construction arbitration, uncovering details of discovery deficiencies that were then incorporated into a successful motion to compel.
- Oversaw discovery related to federal and multiple state regulatory approval proceedings for an energy client involved in a multibillion-dollar merger, including coordinating the efforts of the client and numerous outside counsel from a variety of law firms.
- Deposed opposing party's corporate representative and discovery vendor to investigate discovery deficiencies in large-scale commercial litigation.
- Planned and implemented predictive coding document reviews to reduce costly manual review for clients in patent infringement, construction and environmental litigation matters.
- Within an accelerated "rocket docket" timeline, planned, implemented and managed a large-scale document review and production, then leveraged substantive knowledge of facts and key documents to help prepare the case team and multiple experts for trial in an environmental litigation.
- Created detailed plans and budgets for discovery in complex intellectual property, construction, environmental and commercial litigation matters, as well as governmental investigations and regulatory approval proceedings.

AWARDS

- *Legal 500 United States* for Dispute Resolution: E-Discovery (2024-2025)
- Recognized as an "AI Visionary" by Relativity in its *2024 AI Visionaries* list
- *Best Lawyers in America®*: Electronic Discovery and Information Management Law (2023-2026), Privacy and Data Security Law (2026)
- *Chambers USA*: E-Discovery & Information Governance, Nationwide (2025)

ALL AREAS OF FOCUS

- Artificial Intelligence
- Litigation + Trial
- eDiscovery + Data Management

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Sedona Conference Working Group 1 on Electronic Document Retention and Production (WG1)
- Sedona Conference Working Group 6 on International Electronic Information Management, Discovery and Disclosure (WG6)
- International Association of Privacy Professionals (IAPP)

EDUCATION AND CERTIFICATIONS

EDUCATION

- University of California College of the Law, San Francisco, J.D., 2005
- Kansas State University, B.S., *magna cum laude*, 2001

BAR ADMISSIONS

- California
- Georgia

SPEAKING ENGAGEMENTS

- Speaker, Horizons Legal Ops Summit – Chicago 2025, October 8-9, 2025.
- Speaker, “GenAI: Practical Use Cases and Cautionary Tales,” Troutman Pepper Locke, September 11, 2025.
- Speaker, “ESI Protocols Webinar,” Troutman Pepper Locke, August 6, 2025.
- Speaker, “Annual eDiscovery Updates,” Troutman eMerge Webinar, April 22, 2025.
- Speaker, “Harnessing Technology in Litigation: Insights from Troutman Pepper eMerge,” *Energy Law Insights*, November 14, 2024.
- Speaker, “Negotiating ESI Protocols for the Use of Generative AI in eDiscovery,” The Masters Conference – 2024, October 23, 2024.
- Speaker, “Artificial Intelligence & Ethics: How To Use AI in Your Practice,” Georgia Diversity Program CLE Academy, October 3, 2024.
- Speaker, “Stop, Collaborate, & Listen: How Generative AI Is Driving Change in Legal Departments,” 2024 Corporate Legal Operations Consortium (CLOC) Global Institute, May 6-9, 2024.
- Panelist, “AI Advantage: Aiming for Prompt Perfection? Level Up With aiR for Review,” Relativity, May 1, 2024.
- Speaker, “Annual eDiscovery Updates,” Troutman Pepper eMerge Webinar, April 10, 2024.
- Speaker, “Navigating the AI Frontier – Harnessing Generative AI in Legal Operations,” Troutman Pepper’s Horizons Legal Operations Summit, March 6, 2024.
- Panelist, “Proportionality in Cross-Border Discovery,” The Sedona Conference Working Group 6 Annual Meeting 2024, January 10, 2024.
- Speaker, “Exploring the Impact of Artificial Intelligence, Including Generative AI, in eDiscovery,” Troutman Pepper eMerge Webinar, November 29, 2023.
- Speaker, “Annual eDiscovery Updates,” Troutman Pepper eMerge Webinar, April 12, 2023.
- Panelist, “Data Management and eDiscovery Issues Caused by Increased Employee Mobility and M&As,” Troutman Pepper, November 2, 2022.
- Panelist, ABA’s Bench & Bar Academy, April 4-5, 2022.
- Panelist, “eMerge Webinar: Annual eDiscovery Updates,” Troutman Pepper eMerge Webinar, March 1, 2022.
- Panelist, “Proportionality in Cross-Border Discovery,” The Sedona Conference Working Group 6 Annual Meeting 2022, February 3, 2022.
- Speaker, “GDPR – Three Years Later, The Lessons Learned and What’s to Come,” Troutman Pepper, June 24, 2021.
- Panelist, “Proportionality in Cross-Border Discovery,” The Sedona Conference Working Group 6 Annual Meeting 2021, February 17, 2021.
- Panelist, “eMerge Webinar: Annual eDiscovery Updates,” Troutman Pepper eMerge Webinar, January 27, 2021.
- Panelist, “Five Key Developments in the Privacy and Data Security Sector in 2020 and Five Predictions for 2021,” Troutman Pepper webinar, January 26, 2021.
- Co-presenter, “Prove It: What it Takes for a Successful AI Proof-of-Concept,” TextIQ The Inevitable Series

webinar, October 30, 2020.

- Co-presenter, “Annual eDiscovery Updates,” Troutman Sanders eMerge CLE webinar, February 27, 2020.
- Co-presenter, “Annual eDiscovery Updates,” Troutman Sanders eMerge CLE webinar, February 14, 2019.
- Co-presenter, “Annual eDiscovery Updates,” Troutman Sanders eMerge CLE webinar, January 25, 2018.
- Presenter, “The Impact of Technology on Lawyers’ Ethical Duties,” 29th Annual Intellectual Property Seminar, Virginia CLE, October 14, 2017.
- Co-presenter, “Advanced Analytics in eDiscovery,” Troutman Sanders eMerge CLE webinar, June 14, 2017.
- Co-presenter, “Using Technology for Effective Depositions,” Troutman Sanders eMerge CLE webinar, May 10, 2017.
- Co-presenter, “Annual eDiscovery Updates,” Troutman Sanders eMerge CLE webinar, January 18, 2017.
- Presenter, “eDiscovery for Corporate Legal Departments,” Association of Corporate Counsel – San Diego Paralegal Institute, San Diego, CA, September 28, 2016.
- Co-presenter, “Protecting Privileges in eDiscovery and Internal Investigations,” Troutman Sanders eMerge CLE webinar, June 2, 2016.
- Co-presenter, “Technology-Assisted Review & Predictive Coding,” Troutman Sanders eMerge CLE webinar, August 25, 2015.
- Co-presenter, “In the Trenches: eDiscovery War Stories,” Troutman Sanders eMerge CLE webinar, October 28, 2014.
- Co-presenter, “Document Review in the eDiscovery Era,” Troutman Sanders eMerge CLE webinar, December 18, 2013.

PUBLICATIONS

- Co-author, “Commentary on Proportionality in Cross-Border Discovery,” *The Sedona Conference*, November 2024.
- Co-author, “Remove Boilerplate From Your Discovery Responses: a Modest Proposal on a Path Forward,” *Daily Report*, July 11, 2023.
- Co-author, “eMerge Webinar Recap: Annual eDiscovery Updates,” *Troutman Pepper*, May 3, 2023.
- Co-author, “New Standard Contractual Clauses Supply Opportunities and Obligations for Organizations Transferring Personal Data Out of the EU,” *Troutman Pepper*, July 22, 2021.
- Co-author, “5 Important E-Discovery Trends and Developments in 2020,” *Law360*, December 22, 2020.

MEDIA COMMENTARY

- Quoted, “Choosing the Right AI Opportunities: A Dialogue from AI Visionaries,” *Relativity Blog*, April 9, 2024.
- Quoted, “Stemming the Data Tide: Generative AI and Customer Collaboration in RelativityOne,” *Relativity Blog*, November 3, 2023.