Joe Perillo

Partner

Houston

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Joe has more than 25 years of experience leading complex M&A transactions and private equity financings, particularly in the energy and health care sectors.

OVERVIEW

Joe represents public and private companies in connection with mergers and acquisitions, dispositions, joint ventures, securities offerings, corporate restructurings, venture capital, private equity financings, and matters related to corporate governance. His clients range from oilfield service and midstream companies to health care providers and private equity firms.

REPRESENTATIVE MATTERS

Oilfield Services

- Guided Aqua Prop, LLC, in its sale to ProPetro Holding Corp.
- Represented Gyrodata Incorporated in its sale to SLB.
- Led White Deer Energy LP in several transactions, including:
- Sale of Patriot Completion Solutions to Ranger Energy Services, Inc.
- Acquisition of Jemmtec Limited (dba Magma Group) by portfolio company Unicat Catalyst Technologies, LLC.
- Providing debtor-in-possession financing for and closing of an asset purchase from Patriot Well Solutions LLC as part of a stalking horse bid in connection with the company's Chapter 11 filing.
- Sale of its portfolio company, On Point Oilfield Holdings, LLC, to Gravity.
- Contribution of the company's interests in Crescent Companies, LLC, in an all-stock transaction valued at $207 million to Rockwater Energy Solutions, Inc.
- Advised Hunting PLC in several transactions, including:
- Sale of subsidiary Hunting Energy Services (Drilling Tools), Inc., operating assets to Rival Downhole Tools LC.
- U.S. counsel for the acquisition of all the outstanding equity of Enpro Subsea, including Enpro's subsidiaries located in Norway, Ghana, and the U.S. for approximately $33 million.
- Purchase of the Titan Group from Riverstone Holdings for $775 million.
- Purchase of a supplier of harsh environmental electronics technology for $125 million.

- Represented Flow Management Devices, LLC (Flow MD), in connection with the sale of Flow MD and its subsidiaries to IDEX Corporation.

Midstream

Represented Enterprise Products Partners L.P. in several transactions, including:
Acquisition of Piñon Midstream, LLC, for $950 million.
Acquisition of Navitas Midstream Partners, LLC, from an affiliate of Warburg Pincus for $3.25 billion.
$2.15 billion acquisition of EFS Midstream, the Eagle Ford Shale midstream business of Pioneer Natural Resources Company and Reliance Holding USA, Inc.
Supported USA Compression Holdings, LLC, in USA Compression Partners LP’s purchase of Energy Transfer Partners LP’s compression business valued at approximately $1.8 billion.
Represented Epic Midstream LLC in the company’s sale from affiliates of White Deer Energy and Blue Water Energy to International-Matex Tank Terminals for $171.5 million.
Assisted Alinda Capital Partners, one of the world’s largest infrastructure investment firms, in its acquisition of a 59 percent capital unit interest in Howard Midstream Energy Partners.
Represented Kinder Morgan in its sale of Arrow Terminals B.V., a company that owned and operated a bulk terminal facility located in the Netherlands, to Pacorini Metals Europe B.V.

Upstream

- Represented Rio Grande E&P LLC and its financial sponsor, Intrepid Investment Management, LLC, in the sale of all its oil and gas assets to two separate undisclosed buyers.
- Lead counsel to El Paso Corporation in the sale of its oil and gas exploration and production units in a $7.15 billion leveraged buyout to a private equity consortium led by Apollo Global Management. This sale was the second-largest private equity takeover of an energy producer at the time.
- Represented Felix Energy, LLC, in its $1.9 billion sale of 80,000 net surface acres in the Anadarko Basin STACK to Devon Energy Corp.
- Advised Helix Energy Solutions Group in the $620 million sale of its oil and gas subsidiary to Talos Energy.

Other Transactions

- Represented Breakwater Energy Partners in its sale to Select Energy Services.
- Counseled Nutex Health Holdco, one of the largest independent operators of micro-hospitals and hospital outpatient departments in the U.S., in a business combination with Clinigence Holdings, Inc.
- Advised Symrise in its acquisition of Giraffe Foods.
- Assisted ENTEK Manufacturing LLC in its acquisition of Adaptive Engineering & Fabrication.
- Guided White Deer in its purchase of electric vehicle infrastructure design-build business EV Infrastructure from Renewable Energy Infrastructure Group.
- Represented Symrise AG in its $417 million acquisition of Pinova Holdings, Inc.

AWARDS

- *Chambers USA*, Corporate/M&A, Texas (2022-2025)
- *Best Lawyers in America®*: Corporate Law, Mergers and Acquisitions (2022-2026)
- *Houston Business Journal*, No. 3 Dealmaker of the Year (2013)

TOP AREAS OF FOCUS

- Corporate
- Energy
- Mergers + Acquisitions
- Private Equity

ALL AREAS OF FOCUS

- Capital Markets
- Corporate
- Corporate Governance
- Energy
- Mergers + Acquisitions
- Private Equity

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Member, State Bar of Texas
- Member, Houston Bar Association

EDUCATION AND CERTIFICATIONS

EDUCATION

- The University of Texas School of Law, J.D., *with honors*, 1997
- University of Houston, B.S., *magna cum laude*, 1991

BAR ADMISSIONS

- Texas

SPEAKING ENGAGEMENTS

- Speaker, “Unexpected Lessons in M&A: Key Takeaways from 2020 and Predictions for 2021,” Datasite and American Bar Association Webinar, December 14, 2020.
- Speaker, “OFS and Energy: The Industry is at a Turning Point,” Stephens and Locke Lord Webinar – Capital Thinking: Energy Insights for Today’s Market, October 30, 2020.

PUBLICATIONS

- Co-author, “INSIGHT: M&A Trends to Expect in the Wake of Covid-19,” *Bloomberg Law*, April 17, 2020.

MEDIA COMMENTARY

- Quoted, “Texas M&A: A Bottom-Heavy Market…For Now” *The Texas Lawbook*, January 21, 2021.
- Quoted, “Bleak Deal Times Ahead After an Already Down 2019” *The Texas Lawbook*, March 26, 2020.