Kade Cullefer

Director, State Affairs - Troutman Strategies

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OVERVIEW

Kade works with small businesses, large corporations, nonprofit organizations, and governmental entities to help them achieve their goals through a variety of governmental affairs services. He has a wide range of public policy and legislative experience that he utilizes to assist his clients in navigating the political process. Kade is particularly experienced with policy development, issue advocacy, political strategy, and procurement planning.

Since 2008, Kade's focus has included economic development, tax and finance, environment and energy, regulation, labor, insurance, innovative health care solutions, and improving Georgia's legal climate. During the same time period, Kade has developed key professional relationships within all branches of state government and with the majority of Georgia's industries, affording him unique access to information and the ability to successfully navigate the political process on behalf of his clients.

REPRESENTATIVE MATTERS

- Kade created Georgians for Lawsuit Reform, a legal reform advocacy organization. In his role as executive director, Kade was responsible for providing strategic direction, policy guidance, leadership support and for serving as the organization's lead lobbyist. Kade has led the effort to improve Georgia's civil justice system with his work on:
  - SB 68 and SB 69, comprehensive tort reform in Georgia.
  - SB 383, establishing an international arbitration code in Georgia.
  - HB 683, simplifying the process by which garnishment responses are filed.
  - SB 113, clarifying how service of process may be properly made on a corporation.
  - HB 192, reinserting the business judgment rule into the corporate and banking codes.
  - HR 993, a constitutional amendment creating a statewide business court in Georgia.
- Kade also focuses on a number of other issue areas, including his work to extend the exemption on sales and use tax for data centers with HB 1291. He has worked to eliminate regulatory hurdles through SB 427 and SB 428. These legislative reforms have served to streamline the permitting process and identify and reduce duplicative state and federal regulation on Georgia businesses by requiring each state agency to provide an annual federal mandate report. He also assisted in the creation of a specialized court for enhanced resolution of tax disputes with the passage of HB 100. Finally, Kade led the effort to eliminate staged motor vehicle collisions with his work on HB 353.

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AWARDS

- *Best Lawyers in America®: Ones to Watch*: Government Relations Practice (2023-2027)
- U.S. Chamber Institute for Legal Reform Outstanding State Alliance Award Recipient

TOP AREAS OF FOCUS

- Corporate
- Government + Regulatory
- Lobbying + Public Affairs

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Leadership Georgia, Class of 2026
- NFIB Georgia Legal Advisory Council
- Advisory Committee on Legislation for Georgia Bar
- Business Court Committee for Georgia Bar
- The Federalist Society
- Passion City Church Parking Lead
- Buckhead Baseball Coach
- Junior Achievement of Georgia Volunteer

PROFESSIONAL EXPERIENCE

- Executive director, Georgians for Lawsuit Reform
- Vice president, Legal, Georgia Chamber of Commerce
- Counsel, Legislative and Congressional Reappointment Office
- Legal fellow, Office of Governor Sonny Perdue

EDUCATION AND CERTIFICATIONS

EDUCATION

- Georgia State University College of Law, J.D., 2010
- University of Georgia, B.A., *magna cum laude*, 2006

BAR ADMISSIONS

- Georgia

COURT ADMISSIONS

- Court of Appeals of Georgia
- Supreme Court of Georgia

SPEAKING ENGAGEMENTS

- Speaker, “Georgia’s Legal Climate and its Impact on Georgia Companies,” Georgia Bar Corporate Counsel CLE.
- Speaker, “Legislative Update on Georgia/Facilitator for Break Out Group,” American Tort Reform Association Legislative Conference.
- Speaker, “Legislative Update,” Georgia Defense Lawyers Association Board Meeting.
- Speaker, “Georgia Legal Climate Update,” American Council of Engineering Companies of Georgia Annual Meeting.
- Speaker, “Georgia Legal Climate Update,” Georgia Chamber of Commerce Board of Governors Retreat.
- Speaker, “Georgia Legal Climate Update,” National Federation of Independent Business Board Meeting.
- Speaker, “Georgia Legal Climate Update,” Council of State Chambers Annual Meeting.
- Speaker, “Georgia Legal Climate Update,” Georgia Highway Contractors Association Board Meeting.

PUBLICATIONS

- Kade has frequently contributed to the *Fulton County Daily Report*, *Atlanta Business Chronicle*, *James Magazine*, *Insider Advantage,* and other publications.
- Author, “Georgia’s Legal Environment on a Consistent Downward Trend,” *James Magazine*, April 2017.

MEDIA COMMENTARY

- Quoted, “Ga. Tort Reform Test Leaves Attys Wary of Liability Impact,” *Law360 Insurance Authority*, September 24, 2026.
- Quoted, “What’s Going on With Georgia’s State-Wide Business Court?” *Daily Report*, August 24, 2026.
- Quoted, “The ‘Kitchen Table Issue’ Slowing Auto Nuclear Verdict Requests,” *Insurance Insider*, August 10, 2026.
- Interview, “3 States Where Tort Reform Battles are Heating Up,” *Law360*.
- Interview, “Georgia Looking to Create Business Court,” *Atlanta Business Chronicle*.
- Interview, “Business Court Constitutional Amendment,” *WTOC Savannah*.
- Interview, “Business Court Constitutional Amendment,” *Fox 31 Albany*.
- Interview, “Business Court Constitutional Amendment,” *Marietta Daily Journal*.