





OVERVIEW

Mary represented lenders and servicers under the multifamily programs of Fannie Mae, Freddie Mac, and private mortgage lenders engaged in mortgage loan origination and servicing. She handled apartment and commercial real estate financing throughout the U.S., with a particular focus on representing national clients in their West Coast operations.

She represented clients in the development, negotiation, and documentation of loans for specialized, innovative, or unusual apartment financing, including transactions involving 1031 exchanges, ground leased properties, and mixed-use projects. She also provided advice and counsel regarding the origination, closing, sale, pooling, and servicing of multifamily mortgage loans.

Mary also had broad experience in real estate law and business transactions purchase and sales, leasing matters, real estate finance, and land use matters.

Mary handled transactions involving a variety of types of real estate, including office buildings, hotels, industrial properties, and appurtenant facilities such as pipelines. These transactions range in dollar value from small corporate transactions of \$1 million to \$2 million, up to hundreds of millions of dollars for large resort hotel acquisitions.

ALL AREAS OF FOCUS

- Loan Originations
- Multifamily Housing Finance
- Servicing Transactions