Monica Q. Vu

Associate

New York

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OVERVIEW

Monica counsels both public and private companies in relation to various corporate transactions, with a specific focus on mergers and acquisitions. She represents sellers and purchasers across various industries, including real estate, utilities, and financial services.

In her mergers and acquisitions practice, Monica represents private equity funds and their portfolio companies, as well as strategic purchasers and sellers, in public and private mergers and acquisitions, and investment transactions. This includes corporate carve-outs, restructurings, and reorganizations.

In addition to her mergers and acquisitions practice, Monica regularly counsels clients in relation to securities offerings, venture transactions, and other general corporate matters.

REPRESENTATIVE MATTERS

- Represented an omni-channel payments provider in its acquisition of the merchant services business and related payments software and technology solutions of a company in an all-cash transaction for $440 million.
- Represented a leading cloud-based software company in the strategic growth investment of a leading investor in European and North American software and services businesses.
- Represented a premier lower middle market private equity firm in the strategic acquisition of a company specializing in full-service brand development and marketing services for franchisors.
- Represented an omni-channel leader in health care content and continuing medical education in its acquisition of a privately held medical education company and distinguished leader in psychopharmacology-based Central Nervous System education.
- Represented a leading payments technology company in its asset acquisition from a leading B2B payments company for SMBs.
- Represented a trade show exhibit manufacturer in its asset purchase from an exhibit management powerhouse specializing in the design and fabrication of trade show exhibits and experiential marketing environments.
- Represented a software company in its venture financing.
- Represented a private equity fund in its platform acquisition of a leading distributor organization in the promotional products industry.

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TOP AREAS OF FOCUS

- Corporate
- Mergers + Acquisitions
- Private Equity

ALL AREAS OF FOCUS

- Corporate
- Emerging Companies + Venture Capital
- Mergers + Acquisitions
- Private Equity

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Member, Georgia Asian Pacific American Bar Association (GAPABA)

EDUCATION AND CERTIFICATIONS

EDUCATION

- Georgia State University College of Law, J.D., *magna cum laude*, 2022, treasurer, Moot Court; treasurer, Asian American Law Students Association; associate articles editor, *Law Review*
- Georgia Institute of Technology, B.A., *highest honors*, 2019

BAR ADMISSIONS

- Georgia
- New York

COURT ADMISSIONS

- Supreme Court of Georgia
- Court of Appeals of Georgia

LANGUAGES

- Vietnamese

PUBLICATIONS

- Co-author, "SEC Adopts Final Clawback Rules," *Troutman Pepper*, November 8, 2022.