Nicholas A. Stawasz

Partner

Boston

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Nick advises privately held companies, private equity firms and their portfolio companies, and strategic acquirers on their key transactions. With a thorough understanding of his clients' markets, he designs and executes strategies to help them achieve their business goals.

OVERVIEW

Nick is a corporate attorney who advises clients on strategic transactions and other matters. He works with a diverse range of companies, from large multinationals to middle market businesses to emerging companies, as well as their investors and owners, on transactions such as mergers, acquisitions, dispositions, and financings. As outside general counsel for several clients, Nick provides guidance on executive decisions and operational issues, including corporate governance, internal restructurings, commercial agreements, and other matters that arise during the corporate life cycle.

Nick is particularly experienced working with private equity sponsors and their portfolio companies, family-owned, owner-operated, and venture capital-backed companies, and other privately held companies. His balanced approach to transactions prioritizes his clients' interests while streamlining processes whenever possible. Nick is experienced in sectors such as business and professional services, industrials, manufacturing, medical devices, and technology.

REPRESENTATIVE MATTERS

Private Equity and Portfolio Company Representations

- Represented a private equity firm in its platform acquisition of a privately held provider of business coaching and training services to field services contractors and distributors and a privately held full-service marketing agency supporting similar field services contractors and multiple add-on acquisitions.
- Represented a growth equity firm focused on fast-growing technology companies in multiple investments and exits.
- Represented a private equity-sponsored manufacturer of commercial and residential pool deck equipment and accessories in its sale to a Spanish publicly traded pool and wellness equipment company.
- Represented a private equity firm in its platform acquisition of a privately held national provider of exterior building maintenance and repair services, multiple add-on acquisitions, and a continuation vehicle transaction.
- Represented a private equity fund in its acquisition of a niche manufacturing company from an affiliated private

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equity fund managed by the same private equity firm.

- Represented a private equity firm in its platform acquisition of a privately held tech-enabled managed security services provider, multiple add-on acquisitions, and carve-out sale of its direct guard business.
- Represented a private equity sponsored fire protection services company in multiple acquisitions and in its sale to an affiliate of a private equity fund.
- Represented a private equity sponsored provider of cloud-based contract, compliance, and revenue management solutions in its acquisition of substantially all of the assets of a Canada-based privately held cloud-based policy lifecycle management solutions provider.

Strategic Representations

- Represented an NYSE-listed global provider of industrial technology solutions in multiple acquisitions.
- Represented an energy storage and advanced materials company in multiple financings and in the sale of its thermal management material business to a globally operating industrial and consumer goods company.
- Represented a health care analytics company in the sale of a minority ownership interest for $35 million, and option to acquire 100% of the company, and the subsequent sale of the company's remaining ownership interest for $65 million to a Nasdaq-listed provider of health care commercial intelligence.
- Represented a clinical trial disclosure and transparency technology provider in its sale to a London Stock Exchange-listed multinational publishing, business intelligence, and exhibitions company.
- Represented a medical device company providing joint surface and preservation solutions in its sale for up to $100 million to a Nasdaq-listed joint preservation and regenerative therapies company.
- Represented a provider of digital retailing software tools to the automotive industry in its sale for more than $30 million to a Nasdaq-listed Internet-based information, technology, and communication services company.
- Represented a provider of K-12 education content and data management solutions in multiple acquisitions, debt and preferred stock financings, and sale of a majority interest via merger to an affiliate of a private equity fund.
- Represented a biopharmaceutical company in its $93 million private placement of common stock and subsequent reverse merger with a Nasdaq-listed pharmaceutical company.

AWARDS

- *Chambers USA*: Corporate/M&A, Massachusetts (2025-2026)
- *Legal 500 United States*: M&A/Corporate and Commercial: Private Equity Buyouts: Middle-Market (up to $500m) (2024-2025)
- *Boston Magazine*, Top Lawyers List, Corporate Law (2022-2025)
- Selected for inclusion on the 2013 and 2014 *Massachusetts Rising Stars* lists

TOP AREAS OF FOCUS

- Corporate
- Emerging Companies + Venture Capital
- Mergers + Acquisitions
- Private Equity

ALL AREAS OF FOCUS

- Capital Markets
- Corporate

- Corporate Governance
- Emerging Companies + Venture Capital
- Life Sciences Transactions
- Mergers + Acquisitions
- Private Equity
- Technology

EDUCATION AND CERTIFICATIONS

EDUCATION

- Northeastern University School of Law, J.D.
- Washington and Lee University, B.A., *magna cum laude*, Phi Beta Kappa, history

BAR ADMISSIONS

- Massachusetts

SPEAKING ENGAGEMENTS

- Speaker, "Enter With an Exit: Choosing the Right Entity From Day One," CBIZ, Webinar, October 7, 2026.
- Speaker, "Timing the Deal: What Speeds it Up and What Blows It Up," Business Owner/Entrepreneur Strategy Summit, Presented by Raymond James, May 7, 2026.
- Speakers, "AI's Balancing Act: Harnessing Power While Managing Risks," Troutman Pepper Locke and CBIZ, February 25, 2026.
- Panelist, "Ready to Exit: How a Process Works and What to Know Before You Go," and moderator, "Borrowing to Grow: How Strategic Debt Can Power Growth," Business Owner/Entrepreneur Strategy Summit, Presented by Raymond James, May 8, 2025.
- Speaker, "Unlocking Value in Mergers and Acquisitions: Expert Insights on the Importance of Planning for and Structuring Transactions," February 6, 2025.
- Moderator, "2024 ACG Boston: Healthcare Forum," November 19, 2024.
- Panelist, "Planning for Exit," Business Owner/Entrepreneur Strategy Summit, Presented by Raymond James, May 7, 2024.
- Moderator, "Tech, Tension, and Transitions: Economic Insights in an Election Year Shaped by Conflict and the Changes That Lie Ahead," Marcum Events Webinar, January 24, 2024.
- Moderator, "Uncertainty Is Certain In 2023 – How to Successfully Navigate Your Business' Finances, Taxes & Strategic Alternatives," Marcum LLP and Troutman Pepper, Boston, MA, January 25, 2023.
- Moderator, "2022 Updates on Recruiting and Retaining Talent," Troutman Pepper, June 9, 2022.
- Panelist, Series B and Beyond, Marcum LLP and Troutman Pepper, February 3, 2022.
- Moderator, "Getting Your Company Funded," 2021 youngStartup Ventures, VS | Virtual Connect, December 7-9, 2021.
- Moderator, "Gaining an Edge Through Innovation: Intellectual Property," Troutman Pepper, June 2, 2021.
- Speaker, "What Companies Need to Do NOW to Position for an Exit in 2021," Troutman Pepper, February 24, 2021.
- Moderator, "Getting Your Company Funded," New England Venture Summit, December 2019.
- Moderator, "2019 Year-End Tax Forum (Boston)," Pepper Hamilton and Marcum, November 2019.

- Presenter, “Overcoming Barriers to Growth,” March 2019.
- Presenter, “The Dos and Don’ts of the New Mass. Non-Compete Law,” InnoVentures U, January 2019.
- Presenter, New England Venture Summit, December 2018.
- Presenter, “How to Say Goodbye: Considerations When Selling the Family Business,” Family Firm Institute New England Chapter, September 2018.
- Presenter, “M&A Deal Activity and Industry Spotlight: Medical Devices, Predictive Analytics and Healthcare Therapeutics,” 4th Annual Northeast M&A and Life Sciences Innovation Forum, December 2016.
- Presenter, “#How2Tuesday: How 2 Form Your First Business Entity,” Babson College, March 2016.
- Moderator, “Corporate Venture Funding: What You Need to Know,” New England Venture Summit, December 2015.

PUBLICATIONS

- Podcast, “Leveraging Assignments for the Benefit of Creditors in Distressed Deals,” *PE Pathways*, March 24, 2026.
- Podcast, “Expert or Arbitrator?,” *PE Pathways*, June 10, 2025.
- Podcast, “Navigating Restrictive Covenants in Private Equity,” *PE Pathways*, January 7, 2025.
- Co-author, “Massachusetts AG Advisory Opinion Has Implications for Private Equity Firms’ Use of AI,” *Troutman Pepper*, May 21, 2024.
- Co-author, “Four Principles Private Equity Investors and Strategic Acquirers Can Teach Each Other in a Slowing and Ever-Changing Deal Market,” *Troutman Pepper*, December 14, 2022.
- Co-author, “Defense Production Act FAQs,” *Pepper Hamilton Client Alert*, March 25, 2020.
- Podcast, “View of Venture Capital and Emerging Companies From New England Venture Summit,” January 10, 2018.

MEDIA COMMENTARY

- “Troutman Pepper Locke Advises Protos Security on Strategic Divestiture of Mulligan Security,” August 19, 2025.
- “Troutman Pepper Locke Receives Three ‘Deal of the Year’ M&A Atlas Awards,” February 12, 2025.
- “Troutman Pepper Locke Advises NewSpring Capital in $15M Investment in Insurance Software Firm,” January 16, 2025.
- “The M&A Advisor Recognizes Three Troutman Pepper Deals with M&A Advisor Awards,” December 6, 2024.
- “Troutman Pepper Counsels The Valcourt Group in Acquisition of Cercone Exterior Restoration,” October 3, 2024.
- “Troutman Pepper Advises Southfield Capital in Partnership with Business Development Resources, Inc.,” July 11, 2024.
- “Troutman Pepper Counsels The Valcourt Group in Acquisition of Lupini Construction,” July 2, 2024.
- “Troutman Pepper Counsels Southfield Capital and Protos Security in Strategic Acquisition of Summit Off Duty Services,” June 12, 2024.
- “Troutman Pepper Advises Southfield Capital and Franchise FastLane in Acquisition of Raintree Franchise Growth,” July 24, 2023.
- “Troutman Pepper Advises Nanoramic in Strategic Investment by GM Ventures,” April 27, 2023.
- “Boston Magazine Names 10 Troutman Pepper Attorneys to Top Lawyers List,” November 28, 2022.
- “Troutman Pepper Advises Nanoramic Laboratories in Sale of Thermexit,” October 26, 2022.
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"Troutman Pepper Counsels Southfield Capital in Partnership with Franchise FastLane," May 16, 2022.

- "Troutman Pepper Advises Analytical Wizards in Acquisition by Definitive Healthcare," March 11, 2022.
- "Troutman Pepper Steers Southfield Capital-Backed Protos Security's Acquisition of Off Duty Services," October 7, 2021.
- "Troutman Pepper Counsels S.R. Smith in Acquisition by Fluidra," September 2, 2021.
- "Troutman Pepper Advises Star2Star in $437M Sale to Sangoma," January 29, 2021.
- "Troutman Pepper Facilitates Protos Security and Southfield Capital Acquisition of Mulligan Security," January 7, 2021.
- "Pepper Hamilton Represents ArthroSurface in Sale to Anika Therapeutics," February 12, 2020.
- "Pepper Hamilton Provides Legal Counsel to Southfield Capital in Transaction With Protos Security," March 6, 2019.
- "Pepper Hamilton Closes More Than 90 Deals in 2018," January 31, 2019.
- "Pepper Hamilton Represents DealerScience in Sale to TrueCar," December 11, 2018.
- "Pepper Hamilton Partners to Provide Industry Insight at 13th Annual New England Venture Summit," December 10, 2018.

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