

Reid W. Oetting

Associate

Berwyn

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OVERVIEW

Reid focuses his practice on counseling both public and private companies on a range of corporate matters, including mergers and acquisitions, securities transactions, corporate governance, and organizational matters.

His mergers and acquisitions practice includes representing private equity funds and their portfolio companies, as well as strategic purchasers and sellers, in public and private mergers and acquisitions, and in investment transactions, including carve-outs, restructurings, and reorganizations. Additionally, Reid has significant experience counseling owners of financial advisory firms and registered investment advisors in their evaluation of strategic alternatives, including sales of their businesses.

Reid also maintains an active pro bono practice. Among other matters, he has represented a nonprofit provider of financial assistance to families affected by cancer in the Mid-Atlantic region in their general corporate matters, and negotiation of commercial transactions. Additionally, Reid represents a nonprofit bio-technology company focused on researching rare diseases that currently have no available treatment.

Reid serves as the firm's pro bono ambassador for the Berwyn office.

REPRESENTATIVE MATTERS

- Represented Littlejohn & Co. in the \$1.25 billion sale of HydroChemPSC, a supplier of various maintenance, cleaning, and other industrial services to refineries, electric generating plants, and other energy companies, to Clean Harbors, Inc. (NYSE:CLH).
- Represented Five Arrows Capital Partners (the U.S. private equity arm of Rothschild Merchant Banking) in its sale of The Stepping Stones Group, a national provider of multidisciplinary therapy services in school and clinical settings to Leonard Green Partners.
- Represented Littlejohn & Co. in its acquisition of Ardurra Group, Inc., an engineering and consulting firm focusing on providing professional services in connection with large infrastructure projects, from its existing private equity sponsor and management.
- Represented a private equity fund in its platform acquisition of a franchise consulting services business.
- Represented Bogart Wealth, a wealth management and registered investment advisory firm with more than \$3 billion in AUA, in its acceptance of a minority investment from Constellation Wealth Capital.

- Represented CuraLinc Healthcare, a leading provider of mental health and wellbeing programs for employees, students, and families and a portfolio company of Lightyear Capital, in multiple add-on acquisitions.
- Represented Southfield Capital in its platform acquisition of Business Development Resources, Inc., a leading business coaching and training organization to field services contractors and distributors.
- Represented Globe International Corporation, a leading supplier of fasteners, door hardware, and galvanized aircraft cable, in its sale to AFC Industries.
- Represented a publicly traded specialty alloy manufacturer in its \$300 million underwritten public offering of senior notes.
- Represented a publicly traded real estate investment trust in a joint venture transaction with a global institutional investor for the development of a mixed-use space, with a joint venture value of \$287 million.
- Represented a Georgia-based private equity-backed manufacturer of pool and spa components in its sale to a Spanish-based global leader in pool and wellness equipment, in an acquisition valued at \$245 million.
- Represented a portfolio company of a private equity fund in its \$200 million acquisition of a leading provider of therapeutic and behavioral-health services.
- Represented a registered investment advisor in its approximately \$114 million asset sale to a private equity-backed registered investment advisor.
- Represented a private equity fund in its \$74 million platform acquisition of a private equity-backed promotional products distributor network organization.
- Represented a registered investment advisor in its approximately \$47 million asset sale to a private equity-backed registered investment advisor.
- Represented a publicly traded company in its \$47 million acquisition of a leading manufacturer of data acquisition systems and sensors for product and safety testing.
- Represented a registered investment advisor in its \$40 million asset sale to a private equity-backed registered investment advisor.
- Represented a registered investment advisor in its approximately \$37 million asset sale to a private equity-backed registered investment advisor.
- Represented a portfolio company of a private equity fund in its \$30 million acquisition of a provider of behavioral health services.
- Represented an independent sponsor in its platform acquisition of a structured cabling company.
- Represented a portfolio company of a private equity fund in its add-on acquisition of a privately held e-commerce services company.
- Represented an American developer of next-generation medical device technology in securing growth capital from a global syndicate of investors led by a Luxembourg-based venture capital fund.
- Represented a portfolio company of a private equity fund in multiple add-on acquisitions of security services companies.
- Represented a portfolio company of a private equity fund in a carveout asset sale of a specialty commercial vehicle seating manufacturing business.

TOP AREAS OF FOCUS

- Corporate
- Mergers + Acquisitions
- Private Equity

ALL AREAS OF FOCUS

- Corporate

- Corporate Governance
- Emerging Companies + Venture Capital
- Mergers + Acquisitions
- Private Equity

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Board Member, H3 Veterans Services, 2015-2020

EDUCATION AND CERTIFICATIONS

EDUCATION

- William & Mary Law School, J.D., 2020
- College of William & Mary, Raymond A. Mason School of Business, M.B.A., 2020
- University of Georgia, B.B.A., *cum laude*, 2016, finance

BAR ADMISSIONS

- Pennsylvania