

Richard G. Small Partner

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Richard has more than 30 years of experience handling complex middle-market transactions ranging from \$50 million to \$500 million in the construction, food, medical devices, radio and television, restaurants, aerospace and defense, consumer products, and manufacturing and distribution industries.

OVERVIEW

Richard represents public and private buyout and venture capital firms, large manufacturing and service companies, financial services companies, governmental agencies, and technology-driven startup and established companies.

Recently, Richard has focused on sophisticated transaction work while serving as counsel to middle-market and lower-middle-market private equity firms and companies backed by private equity firms. He leads deal teams handling numerous mergers and acquisitions, divestitures, leveraged recapitalizations, debt and equity financings, joint ventures, mezzanine financings, and venture capital investments (early and late stage) as both company counsel and investor counsel. Richard also represents numerous management teams in connection with such transactions.

REPRESENTATIVE MATTERS

- Guided private equity firms in acquiring platforms from founder-sellers, other private equity firms, and strategic sellers.
- Facilitated follow-on acquisitions for companies controlled by private equity firms.
- Managed sales and liquidity events for founder-sellers and private equity firms to strategic acquirers and other private equity firms.
- Advised management teams throughout all stages of private equity investments, from initial acquisition to liquidity events.

AWARDS

• The Best Lawyers in America®, Corporate Law and Leveraged Buyouts and Private Equity Law (2022-2026)

TOP AREAS OF FOCUS

- Corporate
- Emerging Companies + Venture Capital
- Mergers + Acquisitions
- Private Equity

ALL AREAS OF FOCUS

- Capital Markets
- Corporate
- Emerging Companies + Venture Capital
- <u>Investment Funds + Investment Management Services</u>
- Mergers + Acquisitions
- Private Equity

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Member, Rhode Island Bar Association
- Member, Massachusetts Bar Association
- Member, Boston Bar Association

EDUCATION AND CERTIFICATIONS

EDUCATION

- Boston University School of Law, LL.M., 1979
- Case Western Reserve University School of Law, J.D., 1976
- Williams College, B.A., 1973

BAR ADMISSIONS

- Rhode Island
- Massachusetts