

Sakia DeLaney

Associate

Atlanta

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OVERVIEW

Sakia represents public and private companies in a broad range of strategic commercial transactions, including buy and sell-side M&A transactions, joint ventures, and financings. With experience serving as outside general counsel, she also advises clients on corporate formation and governance matters. Sakia works with clients across a variety of industries, such as transportation, technology, energy, construction, manufacturing, and financial services.

Sakia also advises clients in the area of commercial contracting, guiding clients throughout their transactions as well as drafting, negotiating, and revising supplier, vendor, and maintenance contracts. Her holistic approach helps clients to understand how to optimize their opportunities while mitigating business and legal risks.

Sakia's active pro bono practice is dedicated to serving clients such as nonprofit organizations, advising them on corporate structure and governance matters.

REPRESENTATIVE MATTERS

- Lead legal advisor to a national security solutions business, fulfilling in-house counsel function by providing guidance to executive team — including its CEO and COO — on routine corporate matters (e.g., corporate governance, foreign registrations, conversions, and employment issues).
- Lead counsel for an agricultural equipment dealership subsidiary of a NYSE-listed global agricultural machinery corporation in its acquisition of a farm equipment dealership.
- Advised a NYSE-listed global airline company on its commercial transactions, including reviewing and negotiating purchase orders, statements of work, terms and conditions, non-disclosure agreements, and other documents pertaining to the opportunity.
- Represented one of the largest manufacturers of wire and cable, tools, components, and assembled solutions in the U.S. in various strategic transactions, including the acquisition of a cable rejuvenation solutions provider focused on electric utilities and the acquisition of a leading low-voltage wire and cable manufacturer.
- Counseled a professional construction technology company in its \$165 million sale to a private equity portfolio company.
- Represented a middle market private equity firm in its \$95 million investment in a pharmaceutical market insights firm.

- Represented a leading, data-driven digital and business consulting firm in its \$38 million sale to a private equity portfolio company.
- Advised a medical requests processing company in its \$27 million minority recapitalization into a private equity portfolio.
- Represented a construction company in its \$26 million minority recapitalization into a private equity portfolio.
- counseled two manufacturers of high-quality specialty chemicals in their \$20 million joint sale into a private equity portfolio.
- Advised a private equity company in its \$15 million acquisition of a health information management company.
- Represented a RFID solutions portfolio company of a private equity fund in its add-on transactions (total aggregate transaction amount of approximately \$83,831,660 to date).

AWARDS

- “Top 40 Under 40,” The National Black Lawyers, 2019

TOP AREAS OF FOCUS

- Corporate
- Corporate Governance
- Mergers + Acquisitions
- Private Equity

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Member, State Bar of Georgia
- Member, American Bar Association
- Member, Gate City Bar Association
- Member, Georgia Association of Black Women Attorneys
- Member, The National Black Lawyers

EDUCATION AND CERTIFICATIONS

EDUCATION

- Georgia State University College of Law, J.D., *cum laude*, 2018, CALI Awards Recipient; Moot Court; President, Ronald J. Freeman Chapter of the Black Law Students' Association
- Georgia State University, B.B.A., *cum laude*, 2013

BAR ADMISSIONS

- Georgia

SPEAKING ENGAGEMENTS

- Panelist, “Transaction Law Deep Dive Series,” Georgia State University College of Law, March 2024.
- Speaker, “Young CEOs Program,” Urban League of Greater Atlanta, February 2024.

- Panelist, "Women's TEA Group," Year Up Greater Atlanta, April 2019.