

## Stephanie E. Greer

Partner

Charlotte

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Recognized as a leading attorney in representing buyers, sellers, and borrowers in complex development, financing, acquisition, disposition, and other real estate matters, Stephanie helps clients navigate transactions to maximize their real estate investment and growth goals.

### OVERVIEW

Stephanie represents clients in real estate finance and development matters nationwide. She is particularly adept at assisting borrowers in mortgage loan and construction lending transactions. Stephanie also has helped institutional lenders in negotiating and documenting senior syndicated and single-lender real estate-secured financing transactions. Sophisticated investors, developers, and lenders regularly turn to Stephanie to guide them in the acquisition, disposition, and development of commercial real estate of all product types. Stephanie also has substantial experience in the development, disposition, and financing of multifamily residential projects.

Stephanie co-authored the *USA Practice Guide on Real Estate* for Chambers and Partners, which recognizes her in *Chambers USA* as a top real estate attorney in North Carolina.

### REPRESENTATIVE MATTERS

- Represented multifamily apartment home developers in connection with various land acquisitions, financings, and joint ventures for the development of projects in North Carolina, South Carolina, Maryland, Florida, and Virginia.
- Represented developers in due diligence, the acquisition of land, and the negotiation of construction financing for a variety of retail developments.
- Represented a single-family homebuilder in negotiating and administering contracts for the acquisition of individual lots and raw land for development.
- Represented a Charlotte, NC-based client in closing sales and refinancings of multiple existing apartment properties in North Carolina.
- Assisted a variety of banking clients in reviewing and analyzing real estate collateral issues with respect to distressed credit facilities.
- Represented a commercial property owner in the refinancing of a retail shopping center and the subsequent disposition of the center subject to the securitized mortgage loan.
- Represented lenders in the documentation of new and amended real estate-secured term loans and revolving

credit facilities.

## **AWARDS**

- *Best Lawyers in America*®: Real Estate Law (2021-2026)
- *Chambers USA*: Real Estate, North Carolina (2017-2019, 2021-2025)
- *Business North Carolina* “Legal Elite” (2012-2013, 2017, 2025)
- *Legal 500 United States*: Real Estate: Real Estate (2025)
- *North Carolina Super Lawyers* “Rising Star” (2014-2015)

## **TOP AREAS OF FOCUS**

- Real Estate
- Real Estate Finance
- Real Estate Leasing

## **ALL AREAS OF FOCUS**

- Investment, Acquisition + Disposition
- Real Estate
- Real Estate Finance
- Real Estate Joint Ventures + Investments
- Real Estate Leasing

## **PROFESSIONAL/COMMUNITY INVOLVEMENT**

- Member, Mecklenburg County Bar Association
- Member, North Carolina Bar Association, Real Property Section

## **EDUCATION AND CERTIFICATIONS**

### **EDUCATION**

- Wake Forest University School of Law, J.D., 2005, executive editor, *Wake Forest Law Review*
- University of North Carolina at Chapel Hill, B.A., 1995

### **BAR ADMISSIONS**

- North Carolina

### **COURT ADMISSIONS**

- U.S. District Court, Western District of North Carolina

## **PUBLICATIONS**

- Co-author, *USA Practice Guide on Real Estate, Chambers and Partners, 2018.*