

## R. Todd Ransom

Partner

Charlotte

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### OVERVIEW

Todd brings more than 20 years of legal experience advising clients in corporate and financial transactions in various industries. He provides a unique and varied skillset to his clients and understands the needs and concerns of his clients having himself served as an assistant general counsel at one of the world's largest financial institutions.

Todd has significant experience representing clients such as banks, private equity funds, SBIC funds and other financial institutions in connection with asset-based lending transactions, corporate credit facilities, private equity and fund finance matters (including NAV facilities, subscription and capital call facilities, secondaries facilities, loans to 40 Act funds, exchange funds and insurance companies and margin lending matters), mezzanine and preferred equity real estate finance matters and advising clients in connection with bespoke structured finance transactions.

Todd has also regularly advised clients in connection with margin regulations, the investment company act, and various other regulatory matters relevant to lending transactions with regulatory touch points. Additionally, he regularly represents clients in connection with various corporate matters, including mergers and acquisition matters, real estate acquisitions, preferred equity structures, seed funding and other venture capital matters, co-investments, joint ventures and warrant issues, and has served effectively as outside general counsel for various clients.

### REPRESENTATIVE MATTERS

- Represented a financial institution, as lender, in connection with an acquisition finance loan to a global asset management firm to fund its acquisition of a private equity secondaries portfolio.
- Represented a business development company (BDC), as lender, in connection with acquisition financing for the acquisition by a private equity firm of a portfolio company in the swimming pool leisure industry.
- Represented a direct lender in connection with a loan facility to an e-commerce auto-parts retailer.
- Represented a BDC, as lender, in connection with acquisition financing for the creation of a managed practice of ophthalmology clinics.
- Represented a direct lender in connection with a bridge loan facility in connection with the acquisition of a company in the business of designing, manufacturing and selling holographic weapon sights.

- Represented a BDC, as lender, in connection with acquisition financing for the acquisition by a private equity firm of a portfolio company in the business of providing RF and microwave systems and components to the wireless telecommunications, satellite, military, aerospace, semiconductor, and medical industries.
- Represented a Delaware licensed insurance company in connection with a \$150 million structured margin loan transaction.
- Represented a French bank in connection with receivables purchase agreements and other trade finance matters in connection with contracts dealing with various commodities.
- Represented a waste management company in connection with various acquisition transactions and general corporate matters.
- Represented a financial institution, as lender, in connection with a \$100 million loan to a parametric weather derivatives company.
- Represented a financial institution, as lender, in connection with a \$10 million venture capital preferred equity investment in a renewable energy solutions company.
- Represented a private equity firm, as lender, in connection with the making of a \$70 million acquisition finance loan to a company that provides air pollution reduction products and solutions to coal-fired power plants.
- Represented a large U.S. bank, as lender, in connection with a \$150 million bilateral letter of credit facility.
- Represented a high-net-worth individual, as borrower, in connection with \$100 million credit tenant transaction.
- Represented an asset management company, as lender, in connection with the making of a \$50 million acquisition finance loan to a company in the fitness franchise business.
- Represented a private equity firm, as borrower, in connection with a \$38 million acquisition finance loan for the acquisition of an ambulatory infusion company.
- Represented a high-net-worth individual, as borrower, in connection with a margin loan secured by shares of a major international sports franchise.
- Represented a financial institution, as lender, in connection with a \$30 million loan secured by private equity fund investments.
- Represented a financial institution, as lender, in connection with a \$60 million acquisition finance loan to a global asset management firm to fund its acquisition of a private equity secondaries portfolio.
- Represented the lending arm of a major life insurance company in connection with a \$20 million mezzanine loan to, and corresponding equity co-investments in, an international dancewear company.
- Represented a private equity firm, as lender, in connection with a \$15 million acquisition finance loan for the acquisition of a talent management company.
- Represented a financial institution in connection with secured financing transactions with early-stage companies, including companies in the medical technology, veterinary, restaurant, investment management, and recreational sports facility sectors, and corresponding warrant issuances.
- Represented a financial institution in connection with real estate mezzanine financing transactions and preferred equity issuances in the hotel, office and multifamily sectors.
- Represented a financial institution in connection with bridge loan transactions in the hotel, office, and multifamily sectors.
- Represented a private equity firm in connection with various lending transactions for the purpose of intellectual property monetization.
- Represented a private equity firm portfolio company, as borrower, in connection with various equipment financing transactions and related matters.
- Represented banks and corporations in connection with various trade finance/supply chain transactions, including receivables purchase agreements, participation agreements, and related transactions.
- Represented a large U.S. bank in connection with a \$2.5 billion term repurchase agreement transaction.
- Represented a large U.S. bank in connection with more than \$4 billion in financing transactions to open and closed-end registered investment companies.

- Represented the U.S. branch of a Japanese bank in connection with various financing facilities to open and closed-end registered investment companies.
- Represented a large U.S. bank in connection with a \$4 million revolving loan facility secured by hedge fund shares.
- Represented a large U.S. bank in connection with a \$200 million letter of credit facility for a reinsurance company.
- Represented a Delaware licensed insurance company, as administrative agent and lender, in connection with acquisition financing in the form of a \$100 million term loan facility and a \$12.5 million revolving facility to an operating company subsidiary of a large U.S. private equity firm.
- Represented a large investment bank, as administrative agent and lender, in connection with a \$30 million term margin loan facility.
- Represented a large U.S. bank in connection with various loan transactions to investment advisors secured by management fees.
- Represented a private equity firm in connection with a \$30 million term loan facility to a used motor oil refinery company and further representation in connection with structured workout post default.
- Represented a large investment bank in connection with a \$200 million oil and gas reserve based revolving loan facility and negotiation of related oil and gas hedging contracts.
- Represented a large U.S. bank in connection with a note purchase agreement secured by hedge fund shares.
- Represented a large investment bank in connection with a \$15 million revolving margin loan facility.
- Represented a financial institution in connection with various mezzanine lending transactions and bridge loans, including mezzanine hotel development facilities.
- Represented the U.S. branch of a large French bank in connection with various receivables financing agreements covering contracts for the physical delivery of oil and gas.
- Represented a U.S. bank in connection with a financing transaction secured by life insurance policies.
- Represented a medical technology company in connection with a venture capital loan transaction.

## AWARDS

- *Legal 500 United States*: Finance: Commercial Lending (2024)
- *Texas Super Lawyers*: “Rising Star” (2007)

## TOP AREAS OF FOCUS

- Asset-Based Lending
- Finance + Banking
- Fund Finance
- Private Equity
- Real Estate Finance
- Syndicated Loans

## PROFESSIONAL/COMMUNITY INVOLVEMENT

- Vice president, Mecklenburg Area Catholic Schools Board
- Adjunct professor, University of Houston Law Center

## EDUCATION AND CERTIFICATIONS

## **EDUCATION**

- University of Houston Law Center, J.D., *cum laude*
- State University of New York at Plattsburgh, B.A.

## **BAR ADMISSIONS**

- New York
- North Carolina
- Pennsylvania
- Texas