

# Victoria A. Alvarez Partner

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An international arbitration practitioner and trial attorney, Victoria represents multinational corporations and U.S. businesses in complex cross-border disputes before international arbitral tribunals, U.S. state and federal courts, and governmental bodies.

# **OVERVIEW**

Victoria maintains a sophisticated international arbitration and commercial litigation practice, counseling clients on high-stakes disputes involving international contracts, cross-border transactions, and multijurisdictional matters. She regularly appears before leading arbitral institutions including the ICC, ICDR, and HKIAC, with particular focus on representing manufacturers, real estate developers, retailers, and life sciences.

While Victoria's approach prioritizes practical counsel aimed at avoiding disputes or achieving early resolution, when arbitration or litigation becomes necessary, she is well-equipped to handle even the most complex, multifaceted matters. Clients and peers consistently praise her as "poised under pressure" and "in command" during hearings and proceedings, while describing her as "a true lawyer's lawyer and a true client's lawyer" in her dedication to achieving optimal business outcomes.

# REPRESENTATIVE MATTERS

- Obtained a complete liability award in favor of a global technology company in HKIAC arbitration seated in Hong Kong, concerning the impact of U.S. trade regulations on contract and governance obligations, applying U.S. state and federal law, the law of England and Wales, and the law of the Cayman Islands.
- Obtained a liability and damages award in CIETAC arbitration seated in China on behalf of a U.S.-based medical device manufacturer against its Chinese distributor, applying Chinese law and language.
- Successfully overturned a municipality's illegal denial of a national real estate developer's master plan approval after a multiday hearing involving voluminous evidence.
- Successfully upheld a national restaurant operator's zoning and property rights before a quasi-judicial municipal body.
- Represents a minerals company in an ICDR arbitration seated in New York regarding a complex commercial dispute.
- Represents a real estate developer in an ICC arbitration seated in Charlotte, North Carolina.
- Represents a public utility in land use and commercial disputes.

- Represented a generic pharmaceutical manufacturer in an ICC arbitration seated in Zurich over a failed collaboration agreement for the development and marketing of a new product.
- Developed complex medical defenses for a large multinational consumer products corporation.
- Represented a multinational retail corporation in state and federal court, including trial, in a variety of tort actions.

## **AWARDS**

- Charlotte Business Journal: Power 100 (2023)
- Charlotte Business Journal "Women in Business" Award (2023)
- American Bar Association "Top 40 Young Lawyers" Award (2022)
- Best Lawyers in America®: Ones to Watch: Commercial Litigation (2021-2024)
- Member, American Bar Association's Tort Trial and Insurance Practice Leadership Academy (2019)
- Winning Team, Bar Association of Metro St. Louis Young Lawyers Division Trial Competition (2016)
- Winner, Milton F. Napier Award in Trial Advocacy, The Lawyers Association of St. Louis (2013)
- Outstanding Woman of the Year, The University of South Carolina (2009)

# **TOP AREAS OF FOCUS**

- Business Litigation
- Energy
- International
- International Arbitration
- Real Estate Litigation

# **ALL AREAS OF FOCUS**

- Business Litigation
- Energy
- International
- International Arbitration
- <u>Litigation + Trial</u>
- Real Estate Litigation

# PROFESSIONAL/COMMUNITY INVOLVEMENT

- Fellow, The American Bar Foundation
- Member, American Bar Association (ABA) Standing Committee on Membership
- Commissioner, ABA Commission on Women in the Profession (2021-2024)
- Faculty, Lex Mundi Arbitration and Disputes Resolution Advocacy Clinic (Amsterdam)
- Faculty, Troutman Pepper Locke Trial Clinic
- Board member, Atlanta International Arbitration Society

# **EDUCATION AND CERTIFICATIONS**

## **EDUCATION**

- Saint Louis University School of Law, J.D., 2013
- University of South Carolina Honors College, B.A., 2010

#### **BAR ADMISSIONS**

- Illinois
- Missouri
- North Carolina

## **COURT ADMISSIONS**

- U.S. District Court, Eastern District of Missouri
- U.S. District Court, Western District of Missouri
- U.S. District Court, Middle District of North Carolina
- U.S. District Court, Western District of North Carolina
- Supreme Court of the United States

# **SPEAKING ENGAGEMENTS**

- Speaker, "<u>Practical Uses of AI for International Arbitration Practitioners</u>," 14th Annual Atlanta International Arbitration Society Conference, October 2, 2025.
- Moderator, "<u>Ethics in International Arbitration</u>," Troutman Pepper Locke International Arbitration Forum, May 15, 2025.
- Speaker, "2024 Lex Mundi Institute Cross-border Dispute Resolution Program," Lex Mundi, July 14-19, 2024.
- Speaker, "<u>Ethical Considerations in International Arbitration: How Parties and Counsel Effectively Navigate Professional Responsibility Obligations Raised in International Arbitration Proceedings,</u>" The Art of International Arbitration CLE: Practical Advice in International Arbitration, November 2, 2023.
- Moderator, "The Risks and Benefits of New Technologies to International Arbitration," AtlAS Conference, October 3, 2023.
- Moderator, "Fin Tech Litigation including Crypto/Blockchain Trends," Lex Mundi Litigation, Arbitration, and Dispute Resolution North America 2023 Practice Group Meeting, November 10, 2023.
- Faculty member, "2023 Litigation, Arbitration & Dispute Resolution (LADR) Associate Online Program," Lex Mundi, October 10-12, 2023.
- Moderator, "<u>Mediation Strategies and Perspectives: Insurance, Products Liability, and Commercial Practice,</u>"
   ABA Business Litigation Conference: Getting Down to Business! Examining Emerging Trends in Business Litigation, March 25, 2022.
- Panelist, "Tools for Your Toolkit: Building an Inclusive Culture," Mecklenburg County Bar Association Law Day, February 4, 2022.
- Panelist, "Building Your Brand," ABA Webinar, January 7, 2022.
- Co-host, Debbie Epstein Henry Speaker Series, October 13, 2021.
- Panelist, "The Good, the Bad, and the Ugly: Virtual Mediation," ABA Webinar, May 11, 2021.
- Presenter, "Leveraging Social Media," ABA Webinar, June 24, 2020.
- Panelist, "Discovery Disputes: Winning the Battles in the Trenches," ABA Webinar, June 5, 2020.
- Presenter, "Autonomous Vehicles and Data Privacy," California Certified CLE, 2019.
- Panelist, "Automotive Data on the Docket: Legal, Ethical, and Consumer Issues," American Bar Association

- Webinar, February 2019.
- Panelist, "Countering the Treating Physician," Brown & James Defense & Insurance Law Symposium, 2018.

### **PUBLICATIONS**

- Co-author, "SCOTUS Declines to Decide Missouri Corporation's Question of International Comity and State Law," Troutman Pepper Locke, March 10, 2025.
- Co-author, "SCOTUS Designates Dueling Delegation Decision to Courts," Troutman Pepper, May 29, 2024.
- Co-author, "Minnesota Court Denies Substitution Motion: Implications for Litigation Funders," Troutman Pepper, March 6, 2024.
- Co-author, "Eleventh Circuit Joins Others on Applicability of Domestic FAA Grounds to Vacate Nondomestic Arbitration Awards," *Troutman Pepper*, August 4, 2023.
- Co-author, "<u>U.S. Supreme Court Creates a New Path for Non-U.S. Plaintiffs to Enforce Foreign Arbitral Awards</u>," *Business Law Today*, August 2, 2023.
- Co-author, "The European Union and Ukraine Push Forward With the Hague Judgments Convention—What Does It Mean for the Rest of Us?," Business Law Today, July 12, 2023.
- Co-author, "Troutman Pepper Guide to International Arbitration," Troutman Pepper, April 17, 2023.
- Co-author, "A Change in Course? The Eleventh Circuit May Soon Join Most Circuits on the Applicability of FAA Grounds to Vacate Nondomestic Arbitration Awards," *Troutman Pepper*, December 14, 2022.
- Co-author, "<u>Federal Court Further Narrows 28 U.S.C. § 1782 Application Following Landmark SCOTUS Decision</u>," *Troutman Pepper*, November 17, 2022.
- Co-author, "SCOTUS Holds Courts Cannot Order Discovery in Most International Arbitrations," American Bar Association's Section of Litigation-Alternative Dispute Resolution Article, September 2, 2022.
- Co-author, "Can You Enforce an International Arbitration Award That's Been Set Aside?" Troutman Pepper, August 10, 2022.
- Co-author, "SCOTUS Resolves Section 1782 Controversy: Courts Cannot Order Discovery in Most International Arbitrations," Troutman Pepper, June 15, 2022.
- Co-author, "Section 1782 Is Back," American Bar Association's Section of Litigation-Alternative Dispute Resolution Article, February 9, 2022.
- Co-author, "SCOTUS to Resolve Circuit Split After All Can Federal Courts Order Discovery For Use in Private, Commercial International Arbitrations?," Troutman Pepper, December 15, 2021.
- Co-author, "SCOTUS to Dismiss 28 U.S.C. § 1782(a) Case: No Resolution (For Now) as to Whether the Section Applies to Private, Commercial, International Arbitrations," *Troutman Pepper*, September 27, 2021.
- Co-author, "Certiorari Granted: SCOTUS to Decide if 28 U.S.C. § 1782(a) Applies to Private, Commercial, International Arbitrations," Troutman Pepper, March 23, 2021.
- Co-author, "Opportunities Created by the Crisis: Manufacturing Masks as an Example," *AMCHAMDR*, August 2020.
- Co-author, "Liability Considerations for Manufacturers of Face Masks in the Age of COVID-19," The Voice, July 15, 2020.
- Co-author, "Circuits Remain Split on Allowing U.S. Discovery in Private, International Arbitrations," Troutman Pepper, July 13, 2020.
- Co-author, "Supreme Court May Decide if Litigants Can Conduct U.S. Discovery for Private International Arbitrations," *Troutman Pepper*, July 7, 2020.
- Co-author, "Considerations for Re-Opening Gyms and Fitness Studios," Troutman Pepper, July 6, 2020.
- Co-author, "Liability Considerations for Manufacturers of Face Masks Intended for Source Control in the Age of COVID-19," Troutman Sanders, June 9, 2020.
- Co-author, "Heed the Warnings of Pending Negligent Exposure Suits," Troutman Sanders, May 28, 2020.

- Co-author, "Guidance for Non-Medical Device Manufacturers to Produce Isolation Gowns," *Troutman Sanders*, April 22, 2020.
- Co-author, "Considerations for Limiting Liability for Manufacturers and Importers of Masks and PPE During the COVID-19 Crisis," *Troutman Sanders*, April 9, 2020.
- Author, "Small Business Balancing Act: COVID-19, Considerations on Whether to Stay Open When You Must," Troutman Sanders, March 20, 2020.

## MEDIA COMMENTARY

- Interviewed, "Charlotte's Women in Business: Victoria Alvarez, Troutman Pepper," Charlotte Business Journal, March 3, 2023.
- Interviewed, "Manufacturing Masks and Protective Equipment in the Age of COVID-19," Troutman Sanders and Pepper Hamilton COVID-19 Litigation Podcast Series, COVID-19 Resource Center, May 9, 2020.
- Quoted, "<u>Troutman, Smith Gambrell Protect Volunteer PPE-Makers From Legal Liability</u>," Daily Report, April 7, 2020.