William G. Homiller

Partner

Richmond

will.homiller@troutman.com

D 804.697.1288



Will provides his clients with a thorough knowledge of commercial real estate issues. He vigorously negotiates on their behalf to achieve the best outcome in even the most complex matters.

OVERVIEW

Will helps clients in all areas of commercial real estate, including in the development, acquisition, sale, financing, leasing, and construction of office buildings, retail centers, industrial facilities, apartment projects, hotels, mixed-use projects, and high-density residential properties. He also assists clients with zoning, permitting, and subdividing of property and other land-use issues. He co-authored the 2018 *USA Practice Guide on Real Estate* for Chambers and Partners.

Will is an active member of the Virginia Bar Association and volunteers with the Virginia chapter of Local Initiatives Support Corporation (LISC), a nonprofit that works to build stronger communities through funding opportunities and targeted programs.

REPRESENTATIVE MATTERS

- Represents local and regional developers and landowners in the acquisition, sale, and development of commercial, retail, office, industrial, hotel, multifamily, and high-density residential properties.
- Represents landlords and tenants of commercial, retail, office, hotel, and industrial properties in negotiations of leases, ground leases, and other tenancies.
- Represents borrowers of commercial and development loans secured by real property from regional and national banks, the Virginia Housing Development Authority, and the U.S. Department of Housing and Urban Development.
- Represents landowners and developers in the rezoning, permitting, and subdividing of property and in other land-use issues.

AWARDS

- *Chambers USA*: Real Estate, Virginia: Southern (2023-2026)
- *Virginia Lawyers Weekly*, “Go To Lawyers” – Commercial Real Estate (2023)
- *Best Lawyers in America®:* “Lawyer of the Year” Richmond, Real Estate Law (2027)

©2026 Troutman Pepper Locke

- *Best Lawyers in America®:* Real Estate Law (2019-2027)
- *Legal 500 United States*: Real Estate: Real Estate – Mid-Market ($0-$500M) (2025-2026)
- *Virginia Business Magazine*: “Legal Elite” in Real Estate/ Land Use (2023, 2025)
- Virginia Super Lawyers (2010-2016)

TOP AREAS OF FOCUS

- Hospitality
- Investment, Acquisition + Disposition
- Real Estate

ALL AREAS OF FOCUS

- Hospitality
- Investment, Acquisition + Disposition
- Land Use + Zoning
- Real Estate
- Real Estate Investment Trusts (REITs)
- Real Estate Joint Ventures + Investments
- Real Estate Leasing

PROFESSIONAL/COMMUNITY INVOLVEMENT

- Fellow, The American Bar Foundation
- Virginia Bar Association
  - Chair of Real Estate Section (2019-present)
  - Member, Real Estate Council (2012-present)
  - Young Lawyers Division: executive council (2008-2013)
- VCU Real Estate Circle of Excellence (2017-present)
  - Member (2017-present)
  - Conference committee (2019-present)
- Virginia LISC
  - Member, Local Advisory Committee (2017-present)
  - Chair, Governance Committee (2017-present)
- Greater Richmond Association for Commercial Real Estate (2002-present)
- Virginia Supportive Housing
  - Member, Board of Directors (2006-2012)
  - Chair, Site Development Committee (2007-2012)
  - Executive Committee (2007-2012)

EDUCATION AND CERTIFICATIONS

EDUCATION

- University of Virginia School of Law, J.D., 2002
- Hampden-Sydney College, B.A., *summa cum laude, Phi Beta Kappa, Omicron Delta Kappa*, 1999

BAR ADMISSIONS

- Virginia

PUBLICATIONS

- Co-author, *USA Practice Guide on Real Estate*, Chambers and Partners, 2018.