

Press Coverage | January 12, 2026

Demond Williams Jr. Stays at Washington: Did Revenue Share Contract Work as Intended?

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Callan G. Stein

Callan Stein, a partner in Troutman Pepper Locke's Health Care + Life Sciences Practice Group, was quoted in the January 12, 2026 *The Athletic* article, "[Demond Williams Jr. Stays at Washington: Did Revenue Share Contract Work as Intended?](#)"

"They're not worthless," said lawyer Cal Stein, who advises colleges and athletes on revenue sharing, "but they are very difficult to enforce."

...

"The biggest difficulty is coming up with damages" — meaning a dollar amount — "that a judge or arbitrator will accept," Stein said of revenue-sharing buyouts. "How can you quantify the financial harm a university will suffer based on a single player playing somewhere else? I could put on my creative lawyer hat and come up with some ideas, but it would be really hard to prove."

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